



the **outcomes**
conference

MOMENTUM

APRIL 4-6, 2017



CHRISTIAN LEADERSHIP
ALLIANCE

The Momentum of Following

Well: Understanding, Exercising and Honoring Following

Mike Bates & Dan Bolin

Wednesday April 5, 2017
3:30 pm

SUMMARY STATEMENT

Everyone _____ and everyone _____.

We must all learn to do both well.

This seminar will:

- Provide a biblical foundation for the highly-misunderstood role of follower.
- Identify practical examples of the power of momentum that resides within each person.
- Share critical philosophical and practical questions every follower must ask.
- Inspire each of us to fulfill the duties of followership.

SUMMARY STATEMENT

“Sometimes we lead and sometimes we follow. Both roles are honorable if they are performed with strength and accountability.”

Ira Chaleff

LEARNING OBJECTIVES

Learn how to:

- Identify and honor the biblical role of follower.
- Identify the fundamental duties of a follower.
- Function as strong, effective and healthy followers.
- Ask critical philosophical and practical questions every follower must address

INTRODUCTION

1. Born leaders or followers

INTRODUCTION

2. Developed leaders or followers

INTRODUCTION

3. Leadership and Followership are Roles

INTRODUCTION

4. Assumptions:

- Leadership & Followership are Roles
- Focus on church and non-profit Followers

“The usual ways of looking at leaders and followers are no longer useful.”

Ernest Stech

- The Centurion

- Jesus said, “Follow me”

BIBLICAL FOUNDATION

New Identity – "Come, *follow me*," Jesus said, "and I will make you fishers of men." At once they (Peter and Andrew) left their nets and followed him.

(Matthew 4:19-20)

BIBLICAL FOUNDATION

New Challenge – And anyone who does not take his cross and ***follow me*** is not worthy of me.
(Matthew 10:38)

BIBLICAL FOUNDATION

New Priority – Then Jesus said to his disciples,
"If anyone would come after me, he must deny
himself and take up his cross and ***follow me.***"
(Matthew 16:24)

BIBLICAL FOUNDATION

New Commitment – Jesus answered, "If you want to be perfect, go, sell your possessions and give to the poor, and you will have treasure in heaven. Then come, ***follow me.***"

(Matthew 19:21)

BIBLICAL FOUNDATION

New Leadership Opportunities – Peter answered him, "We have left everything to ***follow you!*** What then will there be for us?" Jesus said to them, "I tell you the truth, at the renewal of all things, when the Son of Man sits on his glorious throne, you who have followed me will also sit on twelve thrones, judging the twelve tribes of Israel.

(Matthew 19:27-28)

BIBLICAL FOUNDATION

DEFINITION, STYLES, ATTRIBUTES & DUTIES

Definition (Merriam-Webster)

- Someone who supports and is guided by another person or by a group, religion, etc.

“Followership ...is the acceptance of influence from another person or persons without feeling coerced and toward what is to be perceived to be a common purpose.” Ernest Stech

DEFINITION, STYLES, ATTRIBUTES & DUTIES

Definition (Merriam-Webster)

- A person who likes and admires (someone or something) very much.

“Followership means partnering with leaders to achieve worthy ends.”

R.E. Chaleff

DEFINITION, STYLES, ATTRIBUTES & DUTIES

Definition (Merriam-Webster)

- Someone who does what other people say to do.

Styles

- Vows of Allegiance
- Commitment of Responsibility
- Voluntary Association

DEFINITION, STYLES, ATTRIBUTES & DUTIES

“Followers do not serve leaders...Rather, I posit, both leaders and followers serve a common purpose, each from their own roles.”

R.E. Chaleff

Attributes

R. E. Chaleff (The Art of Followership, Jossey-Bass 2008)

- (1) Self-Management
- (2) Commitment
- (3) Competence
- (4) Courage

DEFINITION, STYLES, ATTRIBUTES & DUTIES

Attributes

Kelley (HBR, In Praise of Followers, 1988)

- (1) Positive
- (2) Active
- (3) Independent
- (4) Critical Thinkers (Evaluative)

DEFINITION, STYLES, ATTRIBUTES & DUTIES

Attributes

Bolin

- (1) Secure – Personally strong and self-aware
- (2) Sacrificial – Willing to subordinate their will to the leader's will
- (3) Loyal – Dependable and faithful to 'follow' instructions
- (4) Tenacious – Willing to remain loyal in times of opposition and challenge
- (5) Intentional – Engaged with both minds and hearts

DEFINITION, STYLES, ATTRIBUTES & DUTIES

Duties - (Legal and Ethical)

- Performance
- Notification
- Loyalty
- Obedience
- Accounting

DEFINITION, STYLES, ATTRIBUTES & DUTIES

CRITICAL QUESTIONS

Introduction

Questions

FIRST

Am I comfortable with the integrity of the leader?

CRITICAL QUESTIONS

“The cult of celebrity CEO gave way to a renewed appreciation of the leader as a steward of the collective treasure of his or her followers.”

Warren Bennis

SECOND

Do they possess the competencies necessary to lead well in this context?

CRITICAL QUESTIONS

THIRD

Is the leader pursuing a worthy vision?

CRITICAL QUESTIONS

“The non-toxic leader articulates a vision that elicits the best in his or her followers, from integrity, altruism and compassion, to creativity and imagination.”

Jean Lipman-Blumen

FOURTH

Am I following with my head and my heart?

CRITICAL QUESTIONS

CONCLUSION

- Jesus said “Follow me” – not, “Come join my leadership institute!”
- Everyone leads everyone follows – we must do both well
- Effective leaders are wise followers

CONCLUSION

- Wise followers evaluate leaders based upon their:
 - (1) Character
 - (2) Competence
 - (3) Vision

CONCLUSION

- Astute followers engage both their heads and hearts!

Outline & PowerPoint may be downloaded at:

www.cciworldwide.org

➔ camp-resources

➔ articles-on-campingleadership

EXHIBIT HALL

Please honor our outstanding exhibitors who have invested time and resources to be with you this year. These organizations are passionate about helping your ministry to achieve kingdom excellence. They understand the times in which we lead, and offer tools, products and services to equip you for success.



SCHEDULE

Tuesday, April 4, 2017

Private Executive Leadership Reception (ticketed)	5:15 – 6:15 p.m.
Exhibit Hall Grand Opening and Reception	8:30 – 10 p.m.

Wednesday, April 5, 2017

Exhibit Hall Networking Break	10 – 10:30 a.m.
Exhibit Hall Networking	12 – 3 p.m.

Thursday, April 6, 2017

Exhibit Hall Networking Break	10 – 10:30 a.m.
Exhibit Hall Networking	12 – 3 p.m.



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